

THE SXM AIRPOR

PJIAE N.V. AND PJIAH **COMMITTED TO THE AIRPORT TERMINAL** RECONSTRUCTION PROJECT

The Management Board of Princess Juliana International Airport Operating Company N.V. (PJIAE), comprising of Michel Hyman - Chief Operating Officer (COO), and Leo van der Meiden -Chief Financial Officer (CFO), in conjunction with Dexter Doncher, Managing Director of the Princess Juliana International Airport Holding (PJIAH), the shareholder of PJIAE N.V., are fully committed to the completion of the Airport Terminal Reconstruction Project and its business recovery and continuity of the Airport's operations.

The renovation of the terminal is made possible through the financing arrangements in place by the Government of St. Maarten, the World Bank, the European Investment Bank (EIB) and PJIAE's bond holders.

PJIAE N.V. and PJIAH are supported in their combined efforts of the Airport Terminal Reconstruction Project by Royal Schiphol Group (RSG), for which a cooperation agreement was entered into between the RSG,, MinBzK, PJIAE N.V. and PJIAH.



(CENTER) The Honorable Prime Minister, Silveria Jacobs addresses the Managing Director of the PJIAH, Dexter Doncher, PJIAE N.V. COO, Michel Hyman and the PJIAE N.V., CFO, Leo Van der Meiden during the Project Road Tour of the SXM National Recovery Program Bureau at their bus stop at the SXM Airport.

The Waste Disposal Management System and mold remediation pre-works have now been completed. Another milestone now includes the completion of the bid evaluations, as received on March 23, 2021 to select the best General Contractor to reconstruct the SXM Airport.

Following the announcement, the renovation project is expected to continue in the third quarter of this year. The Airport Terminal Reconstruction Project remains high priority and we are fully committed to rebuilding a stronger and better Princess Juliana International Airport (SXM) for the benefit of all.

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FOUR BIDS RECEIVED FOR AIRPORT TERMINAL RECONSTRUCTION PROJECT ON MARCH 23, 2021

READY FOR NEXT PHASE

Princess Juliana International Airport (SXM) completed its bidding submission process to officially select a General Contractor for the Airport Terminal Reconstruction Project "Package 2". A bid opening committee convened at the Project Management Unit (PMU) airport site office to systematically open the electronically submitted bids at 3:00pm on March 23, 2021.

There was widespread interest by international companies with submissions in the range between US \$70m through US \$99m. Reportedly, a sum of four (4) major bids have been submitted to the Project Management Unit (PMU), who respectfully presides over the entire Airport project. The companies included CCECC (Singapore), Ballast Nedam International (Netherlands), Cotton Global Solutions (United States) and Aecon Airport Construction Ltd (Canada).

The PMU explained that the bidding process was performed according to the World Bank procurement regulations, which were carefully adhered to. The bidders were required to submit their proposals in a digital encrypted file, which were later opened under the supervision of Bakertilly, an independent accounting firm, who received the passwords to unlock the encrypted bids.

As based upon the project's timeline, the upcoming milestones should also encompass the bid evaluation and contract awarding in July 2021. The start of the Airport Terminal Reconstruction

Project is slated to begin within the third quarter of 2021.

PJIAE N.V. encountered a devastating hurricane period in 2017 and its's Managing Board is determined to complete the reconstruction process. Today, only 30% of the Terminal Building is being utilized at the temporary "Package"

One" area with a successfully restored roofing installation, post-hurricane.

Fortunately, the required funding for the reconstruction was attained from the European Investment Bank (EIB) and the World Bank. The subsidy from the Sint Maarten Trust Fund and the EIB

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(L to R) – (SEATED) Procurement Officer of Project Management Unit, Anton Suurmeijer, Representative of Bakertilly, Arjen Pool, (STANDING) Director of Project Management Unit, Mirto Breell.

were provided as loans by the Government of Sint Maarten to the Airport. The disbursement of the loans was arranged via the National Recovery Project Bureau (NRPB). For detailed information regarding the Airport Terminal Reconstruction Project, online users may visit the SXM Airport's website to access the "construction" tab at www.sxmairport.com



The former check-in area and all levels of the SXM Airport has completed the mold remediation process.











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VISION-BOX AND PRINCESS JULIANA INTERNATIONAL AIRPORT ANNOUNCE CONTRACT EXTENSION TO CONTINUE DEPLOYING BIOMETRIC TECHNOLOGY

Vision-Box announced that it has extended its contract with the Princess Juliana International Airport (SXM), in St. Maarten.

The expanded partnership will see the rollout of the latest and most innovative biometric service platform across the airport, enabling a seamless experience for all travelers, and a modern border control ecosystem at entry and exit of the island. The contract extension builds on the existing partnership formed in 2015, when PJIAE N.V. and the Immigration Border Protection service first sought to enhance passenger experience and security, with the launch of Vision-Box's biometric Automated Border Control solutions, including an Advance Passenger Information System.

The seamless technology offered by Vision-Box is fueled by its award-winning Orchestra Digital Identity Management Platform – a state-of-the-art touchless and contactless

PJIAE N.V. Chief of Operations, COO, Michel Hyman

passenger processing at the airport to provide safety and security in response to the COVID-19 pandemic, and the increasing need to enhance the digitization of border control procedures. By implementing Orchestra, the Sint Maarten stakeholders will have greater control over the flow of people on-premises, while leveraging a data rich environment to improve its entry/exit systems including the capacity to consume passenger data insights before arrival.

With most of PJIAE's traffic coming from Europe and the United States, maximizing its infrastructure with automation and biometric technologies will be crucial in sustaining the economic recovery in order to maintain its position in a very competitive Caribbean market.

Vision-Box's contactless technology will offer a sophisticated traveler experience, comprising an identification, clearance, and safety monitoring environment. The new infrastructure offers a suite of digital tools that reduces or eliminates passenger contact with touchscreen surfaces, and physical interaction with airport and airline staff, thus providing a safe travel experience.

Speaking about the partnership Jeff Lennon, Vice President Strategic Sales and Global Partnerships at Vision-Box, said: "We are delighted to continue working with PJIAE N.V, and the Government of St. Maarten, building on our trusted partnership over the years. St. Maarten has been going through unprecedented tough times for the last 3 years following hurricane Irma and the pandemic. We fully embrace the vision of the airport to become one of the role models of an agile digital travel platform in the region, enabling them to attract more happy tourists to foster GDP and sustainability in the mid-term. The Orchestra

Digital Identity Management Platform will be a springboard for passenger satisfaction, making Sint Maarten a top choice and seamless destination to travel to."

Michel Hyman, Chief Operating Officer of Sint Maarten Airport, said: "The airport industry is going through a major business transformation. To remain aligned with the industry's future development, technology will play a vital facet of a seamless travel journey at airports to ensure a smooth operation and positive passenger experience. The technology will simplify the operations at the border and security checkpoints. The automatic controls will offer security suitability while improving the process of biometric identity checks against various watchlists. Our extended partnership with Vision-Box is the ideal platform to support our market recovery and future sustainability, taking advantage of the successful collaboration we built our trust upon"

The deal with Princess Juliana International Airport (SXM) caps the latest high-profile project by Vision-Box over the last twelve (1)2 months, which included the launch of automated pre-security gates at the Kansai International Airport in Osaka, Japan, the implementation of an integrated Biometric experience for Emirates Airline at Terminal 3 of the Dubai International Airport, and a regional strategic partnership with AirAsia Group, to implement industry-leading, identity management technology across its network of 152 airports

NEW COVID-19 TEST CENTER OPENS AT SXM AIRPORT

Since the world began to take precautionary measures against the global pandemic as a consequent to the coronavirus (COVID-19), the team of the award-winning SXM Airport became the initiators in preventable and mitigation processes throughout its core operations on Sint Maarten.

The COVID-19 Task Force of the Princess Juliana International Airport (SXM) has launched its first COVID-19 Test Center in a collaborative effort with the local Healthcare Lab. Departing passengers now have the option to be administered an antigen test with only a fifteen (15) minute wait time for test results, before they check-in for a flight. The new temporary testing facility opened on Saturday March 20, 2021 and is stationed within a tent structure with the assigned medical professionals at-hand. The COVID-19 Test Center was erected on the Airport's external compound and is adjacent to the employee parking area (East of the Terminal Building).

In February 2021, the US Center for Disease Control and Prevention Department of Health and Human Services (CDC) and French Governments made a firm stance through its travel requirements, declaring that COVID-19 tests outcomes are now required prior to entry into the associated countries from any foreign country. Each passenger is now required to take a PCR Test and/or an Antigen test to board a flight. The order



(L to R) PJIAE N.V. Chief of Operations, COO, Michel Hyman, Representative of the Ministry of Public Health, Lyndon Lewis, PJIAE Chief Financial Officer, CFO, Leo Van der Meiden, Minister of TEATT, Ludmilla de Weever and Dr. Fey van der Dijs, Director of Health Care Laboratory Services.

was implemented to achieve paramount objectives which embraces the preventing of further introduction, transmission and spread of the virus that causes COVID-19 and new virus variants.

According to the Management Board of PJIAE N. V. in providing the added testing options they are creating an ease to be able to access the required tests and results for added convenience for the travelers. Equally, they are being optimistic that this the new resting option may positively contribute to an improved passenger growth impact.

The price of the Antigen test is USD 110, and the headquarters is operational from 11:00am through 3:00pm. Interested parties can be tested through walk-ins at the facilities.

For detailed information about the new COVID-19 Test Center please contact the Passenger Experience Department (PED) of the Princess Juliana International Airport at 1-721-546-7777. Moreover, online users may visit the website at www.sxmairport.com and click the COVID-19 tab for all associated updates and flight information.





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FRONTIER AIRLINES ANNOUNCE PLANS TO BEGIN ST MAARTEN SERVICE THIS **SUMMER WITH NONSTOP MIAMI** AND ORLANDO FLIGHTS

(L to R) Manager of Corporate Communications, Zach Kramer, and

Assistant Director of Marketing and Air Service Development, Jerry Harris, Orlando International Airport.

Low-fare carrier Frontier Airlines announced plans to begin service at Princess Juliana International Airport (SXM) in St. Maarten with nonstop Miami and Orlando flights beginning in July 2021.

"We're overjoyed to add St Maarten to our route map this summer with nonstop Miami and Orlando flights," said Daniel Shurz, Senior Vice President of Commercial, Frontier Airlines. "St. Maarten is a premier vacation destination known for its sun-filled outdoor activities and amazing scenery. We look forward to bringing visitors to the island to create unforgettable memories, while supporting the local tourism industry. These new flights also provide an affordable and convenient option for local residents to travel to Florida and points beyond."

"Having another airline commit to St. Maarten shows the continuous dialogue we have with our stakeholders through close collaboration with our airport and tourism bureau" "The additional flights will continue to rejuvenate our economy" said Honorable Minister of Tourism, Economic Affairs, Transportation and Telecommunication,

Ludmila de Weever.

"After numerous meetings with the Frontier Airlines team, I am elated to be instrumental in the launch of their new service into St. Maarten from the cities of Orlando and Miami.

This new service will provide additional airlift into St. Maarten to further stimulate economic development for our island. I look forward to a long lasting relationship with Frontier Airlines as we collectively aim to bring travelers to this destination," declared Michel Hyman, Chief Operations Officer (COO) of Princess Juliana International Airport (SXM).

"Increasing air connectivity to St. Maarten is essential for our tourism industry, and with Frontier Airlines offering alternative flight options for travelers paired with affordable airfares, this will positively affect our stay over arrivals. It is exciting to see that amidst a pandemic, Frontier Airlines, has decided to start a new airline service to St. Maarten. As confidence in traveler continue to increase, we will continue to strive to increase travel demand to St. Maarten,

and provide visitors with a memorable experience as we embark on this new partnership with Frontier Airlines," added May-Ling Chun, Director of Tourism at the St. Maarten Tourist Bureau.

Frontier is focused on more than low fares. The carrier offers customers the ability to customize travel to their needs and budget. For example, customers can purchase options a la carte or in one low-priced bundle called the WORKS. This bundle includes refundability, a carry-on bag, a checked bag, the best available seat, waived change fees, and priority boarding.

The airline's frequent flyer program, FRONTIER Miles, lets members enjoy many benefits as well as the ability to attain Elite status. Like the airline, FRONTIER Miles is family friendly, and the program makes it easy for families to enjoy the rewards together, including family pooling of miles. FRONTIER Miles is aptly named because you earn one mile for every mile flown — no funny formulas at Frontier. Whether customers travel a little or a lot, they will find FRONTIER Miles rewarding.



HOT LOOK SUNGLASSES RETURNS TO SXM AIRPORT

One of the island's leading eyewear specialists has returned to our Departure Hall at SXM Airport. Before your flight drop by Hot Look Sunglasses for the best in authentic brands.



SXM AIRPORT AND PORT ST. MAARTEN GROUP OF COMPANIES SYNERGIZES ON STRATEGIES TO ENSURE ST. MAARTEN STAYS AHEAD OF THE GAME

INFRASTRUCTURE ENHANCEMENTS AND HOMEPORTING AMONGST DELIBERATIONS

Since 2020, the global pandemic due to the coronavirus (COVID-19) has accelerated the importance of safe travel for air service and cruising throughout the world. In an ever-evolving travel market, the key leaders of the Princess Juliana International Airport (SXM) and Port St. Maarten Group of Companies are synergizing on strategies to ricochet the destination and tourism enterprises forward. In a series of successful assemblies, the tourism-based counterparts initially convened at Port St. Maarten on April 9, 2021, whereby varied topics were headlined by future updates on the infrastructure of both entities. The local cruise port and airport are under transformation with the joint aim to achieve growth.

Amongst the deliberations were the culmination of the joint efforts towards the homeporting undertaking, which directly and indirectly affects the local cruise porting and aviation industries. The Port St. Maarten Management disclosed that the deliberations are historic and they are setting a path to analyze how strategically the dual entities can further collaborate, especially during

these uncertain times. Both teams are collectively looking at fusing their existing business operations while examining new opportunities that have been overlooked in the past. Elements like private jets, yachting, homeporting are

uniquely intertwined amongst both government-owned entities and should be further explored. Port St. Maarten Management further asserted that this is the first time a considerable number of passengers will fly to St. Maarten for homeporting purposes, and at the end of the season, both entities will present research and information about its services to use as a case study to better interpret strategic elements that can increase potential in moving ahead.

Michel Hyman, Chief Operations Officer (COO) of the Princess Juliana International Airport (SXM), said: "As the Port Authority has announced that its cruise facilities will now be a homeport, there is a more challenging responsibility towards the starting and ending point for a cruise vessel. SXM Airport will be required to provide more comprehensive services as the first entry point will be through the Airport. The Management of PJIAE N.V comprehends this business advantage and



(R to L) Vincent Dexter Doncher, Managing Director of the PJIAH, Fernando Williams, Advisor to the PJIAH, Alexander Gumbs, Representative of the Port St. Maarten Group of Companies, Michel Hyman, Chief Operations Officer, COO, of the PJIAE N.V., Roger Lawrence, Representative of the Port St. Maarten Group of Companies and Elton Jones, PJIAE N.V. Advisor, assembles to discuss continual partnership in homeporting and more during a lunch meeting

will do our utmost to ensure that there is a seamless experience for travelers throughout the logistics of our operations. I'm pleased to be a part of a leading group that is committed to focusing on marketing the destination collectively. With the travel industry far-reaching towards this "new normal" due to the COVID-19 pandemic, we are also faced with the global changes through the travel safety protocols and we must stay ahead of the game."

Speaking about the partnership Vincent Dexter-Doncher, Managing Director of the Princess Juliana International Airport Holding Company (PJIAH) summarized: "Cruise ports and airports must work cohesively to achieve valued success towards this advantage in homeporting. The airport is vital for assuring schedule reliability and allowing a continuous passenger (dis)embarkation and transfer to onward journeys."

