



Princess Juliana  
International Airport

# THE SXM AIRPORT HORIZON

NEWSLETTER |

2022 YEAR IN REVIEW

DECEMBER 2022



## ALL HANDS ON DECK AT THE AIRPORT DURING THE HOLIDAY SEASON; NEW DEPARTURE HALL READY IN 2023

The holiday season has just started in St Maarten. Princess Juliana International Airport (PJIAE) expects volumes of over 7,000 travelers per day during the holiday season through March 2023. Recently, PJIAE has been working hard on the Season Action Plan which focuses on improving the processes at the airport and on the number of passengers and flights that can be processed. The results of this will be visible.

### **Additional measures**

PJIAE has taken several additional measures to ensure that the passenger flow runs smoothly, and this will provide passengers with a better airport experience within the given circumstances. The office staff is also working on the floor to support the airport community during the busy holiday season. Passengers have been accommodated and given the opportunity to watch the World Cup Football at the Airport. Five new TV screens have been installed at the gates and waiting areas.

The marketing team has arranged the Christmas decorations throughout the airport and Christmas music to cheer up the passengers during their journey. The cooling system has been upgraded by the Technical department to ensure a comfortable temperature, and bottles of cool drinking water will be provided to passengers to keep them hydrated.

### **Communication to travelers**

For travelers flying from PJIAE this season, we have listed several tips that will be communicated to travelers:

- 1. Arrive on time.** PJIAE welcomes travelers to the departure hall starting three hours before their flight departs. This helps to spread the queues to the check-in counters and security control better and have a smoother flow.
- 2. Check-in online in advance for your flight.** Many airlines allow travelers to check in online. This saves time at the check-in counters.

**3. Travel lightly.** Preferably leave the big suitcase at home and no more than one piece of hand luggage.

**4. Be prepared to wait in line.** Put on comfortable shoes and remove your accessories while waiting in line for hand luggage screening.

### **Building the Princess for St Maarten**

The reconstruction works continue at the terminal building. According to the new planning, the departure hall will be fully operational before the 2023 high season, and the new terminal building will be completed by April 2024.

In the meantime, PJIAE kindly asks visitors to be aware of noise and hindrances during our construction period. Even though most of the work is being done on the interior of the building, visitors will be able to see some ongoing works on the exterior of the airport building.



L to R Project Director of the Project Management Unit (PMU), Mirto Breell leads the tour at the former Departure Hall of the Airport Terminal Reconstruction Project as His Excellency Governor Ajamu Baly looks on.

## GOVERNOR BALY VISITS PRINCESS JULIANA INTERNATIONAL AIRPORT

On Tuesday 22 November 2022, Princess Juliana International Airport welcomed His Excellency Governor Ajamu Baly for an introductory visit. Welcoming His Excellency were Brian Mingo, CEO and Ben van der Klift, CFO of PJIAE N.V. Following a mandatory safety briefing by Ballast Nedam International Airport (BNIP), Governor Baly was given an in-depth presentation about the redevelopment efforts, a budgetary overview, and future innovations of the state-of-the-art

terminal building.

CEO Brian Mingo: ‘On behalf of the Management Board and shareholders I’d like to take the opportunity to thank the Governor for his introductory visit. It is really important for us to show the progress we have made thus far, but also to share the challenges that lie ahead of us. Together with Ballast Nedam International Projects (BNIP) we are fully committed to deliver the new departure hall

before the season next year in 2023’.

“Under the circumstances and taking into consideration the challenges and setbacks, I’m optimistic about the progress being made at the Princess Juliana International Airport,” stated His Excellency Governor Baly.



Group photo at the former Departure Hall of the Airport Terminal Reconstruction Project



PJIAE N.V. and St. Maarten Tourist Bureau delegates meeting with representatives of KLM Airline

## ST. MAARTEN DELEGATION AT ROUTES WORLD: SXM...YOUR PREFERRED HUB!

A delegation from St. Maarten attended Routes World in Las Vegas in the second week of October 2022. Routes World is the premier airlift and planning event. The delegation, a collaboration between the Princess Juliana International Airport and the St. Maarten Tourism Bureau, aimed to promote the destination of St. Maarten and restore the existing airline network of St. Maarten.

Bringing together a range of airlines, airports, and tourism authorities, including some of the largest carriers from North -, Central - and Latin America, Routes World offers the opportunity to meet face-to-face with some of the most influential aviation professionals from across the globe.

The first Routes World in the Americas since 2014, this year's event saw a higher than usual participation by Caribbean islands.

The St. Maarten delegation, during the 3-day conference, met with numerous airline network planners, including Air Canada, American Airlines, Delta, JetBlue, KLM, British Airways, JetBlue, Virgin Atlantic, Sun Country, LATAM,

Avianca, Spirit Airlines, Breeze, and Flair Airlines, to discuss existing service, as well as new route opportunities.

Most of the airlines expressed that they are still in recovery mode since the pandemic, while still faced with crew shortages. The outlook, however, is positive, with increases and the possibility for new routes being explored for Winter 2023 - 2025. For the year 2022, St. Maarten visitor numbers are estimated to finish between 90-95% (recovery compared to 2019) since there are some down movements due to the crew shortages.

The St. Maarten Tourism Bureau, in its updates, stressed the important role it plays in supporting and attracting new airlifts, increasing seat capacity to the destination, and opening new markets. Some of the key marketing strategies for the destination remain the repositioning of the destination by targeting a more discerning and higher spending tourist, diversification of the market, further extending the high season, expounding on competitive and convenient airlift services which

play a critical role in further developing existing source markets and the opening of new potential markets within the region and globally.

"We are very pleased with the meetings that were held with the airlines, as it has opened up communication with new potential ones, and also strengthened the existing ones for us to further develop our airlift to the destination and establish year-round visitors to St. Maarten" says Director of Tourism May-Ling Chun.

In addition, the delegation also met with other destination and airport representatives. "In the bigger picture our unique selling point is our product, as a hub, and the surrounding islands served by our national carrier, WINAIR" explained Brian Mingo, the Airport's CEO. "This we need to capitalize on, to attract more airlifts, yet keep it in the boutique segment."

"Having a great airlift program will reassure a greater recovery for our future and help prepare us to reopen with excellence", concluded Mingo.

OCTOBER 2022



(L to R) Bermyle Davis, PJIAE N.V. Human Resource Advisor with Miguela Gumbs, PJIAE N.V. Director of Human Resources at Fred Expo.

## SXM AIRPORT FRED JOB EXPO HIGHLIGHTS

The Human Resources sector of the Princess Juliana International Airport hosted an information booth at the Fred Job EXPO 2022, in Rotterdam, Netherlands on October 29, 2022. The HR team presented information on six (6) current vacancies and internships at the aviation-based organization. Fred Expo is the only recruitment expo in the Netherlands for professionals seeking a career in the Dutch Caribbean. For more information visit [www.fredexpo.com](http://www.fredexpo.com). To learn more about the vacancies access our website [www.sxmairport.com](http://www.sxmairport.com) and click careers.



SEPTEMBER 2022



PJIAE N.V. team during the kick-off meeting with the retail and food and beverage partners and IXI-Design.

## PJIAE'S NEW DEPARTURE HALL WILL BECOME BENCHMARK FOR CARIBBEAN HUBS WITH AUTHENTIC STORES AND GREAT FOOD CHOICES

On September 7, 2022, Princess Juliana International Airport Operating Company (PJIAE N.V.) hosted the kick-off meeting with the retail and food and beverage partners

and IXI-Design, who is the in-house architect responsible for the concession design strategy and implementation. The ambitious plan is developed by the PJIAE team based

upon extensive research, and with input from all partners and stakeholders.

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There will be 24 units/stores in the new departure hall and the retail floor space will be expanded from 2000m<sup>2</sup> to 2500m<sup>2</sup>, sufficient for the anticipated growth in tourism for the coming decade. The objective of the new retail and food and beverage design concepts is to incorporate a strong cultural representation that meets and exceeds the needs of PJIAE's passengers and by doing so, to increase the overall performance of all concessionaires and PJIAE N.V.

One of the biggest changes for the new departure hall is the increase in floor space for food and beverages. This decision was driven by an extensive passenger survey and the latest traveler trends and insights whereby passengers indi-

cated the desire for a wide variety of food choices and options.

Emile van der Weerd, Executive Consultant of PJIAE N.V. comments: "What excites me is to further build on PJIAE's success together with the team and our partners, exploring new ways to improve the overall performance and the passenger experience. Adding an entirely new Food and Beverage platform is only logical, Sint Maarten is the culinary capital of the Caribbean, holding the world record of melting-pot restaurants per square kilometer."

Maggie Gumbs, Jr. Non-Aeronautical Manager responds: "The insights in purchase behavior and our aviation research helped PJIAE N.V. to develop and further enhance the concession mix in the departure hall. Together with

Chandra Offringa, our Marketing Manager, we will guide and assist the concessionaires with their product offering in line with the passenger wants, needs, and desires."

John Baker, an architect from IXI Design responds: "It has been a real pleasure for me to be working with the team of PJIAE. My team and I are looking forward to working closely with all concessionaires to come to a unique design for the new departure hall. I am convinced travelers will love the new set-up and looking forward to seeing the plan coming to life."

Photo Caption – PJIAE N.V. team during the kick-off meeting with the retail and food and beverage partners and IXI-Design.

SEPTEMBER 2022



L-R: Johanna de Windt of Halley Aviation, Ben van der Klift, CEO PJIAE N.V., Mark Breen, CFO Arajet, Nacim Yala, Spokesperson Arajet, Honorable Acting Minister of TEATT, Omar Ottley, Jasper Dore and Priscilla Halley of Halley Aviation

## PRINCESS JULIANA INTERNATIONAL AIRPORT WELCOMES ARAJET TO ST. MAARTEN. NEW FLIGHTS BETWEEN SANTO DOMINGO (SDQ) & ST. MAARTEN (SXM)

On Tuesday September 27, 2022, Princess Juliana International Airport (PJIAE N.V.) officially welcomed Arajet Airlines to St. Maarten with a symbolic inaugural ceremony. Arajet will have two (2) weekly flights between St. Maarten (SXM) and Santo Domingo (SDQ),

offering non-stop services from St. Maarten to the Dominican Republic. On Tuesdays and Saturdays, the airline will be using a Boeing 737 MAX-8 with a seat capacity of 185. This venture serves as a part of Arajet's growing network out of the Dominican Republic.

Ben van der Klift, CFO of Princess Juliana International Airport comments: "Today, I'm very pleased and honored to welcome Arajet to our airport and the island of St. Maarten."

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Arajjet is an important addition for our hub function to increase St. Maarten's connectivity in the Caribbean. In addition, the entire island will benefit from this route development. There will be more tourists coming to our island and the people of St. Maarten have even more choices when they want to fly to Santo Domingo."

Victor Pachego Mendez, CEO for Arajjet reacted, "We are excited to start operations to Princess Juliana International Airport. St. Maarten is one of the top destinations in the Caribbean, and the launch of direct, low-fare flights from the Dominican Republic will attract more tourists, increase connectivity, and offer our guests the opportunity to experience our warm and distinctive Dominican customer service, flying in an environmentally friendly fleet of a new and modern 737 MAX-8."

Acting Minister of Tourism, Economic Affairs, Transportation & Telecommunications (TEATT) Omar Ottley said, "The Dominican Republic and St. Maarten share in a long history of trade relationships and the family ties that bind us, has favored both countries for many years. The Dominican Republic has a vast number of travel enthusiasts whose visit will further enhance our economic model as we continue to grow.

Arajjet's decision to include St. Maarten as a preferred destination as it expands its airlifts throughout the Caribbean is a true indication of its trust in our Country's service cultural standard. We welcome Arajjet and its staff and thank the Airline's management team for placing its confidence in our island. We look forward to a mutually beneficial relationship with the hopes to see increased airlifts over time," concluded Ottley.

Photo Caption: (L to R) Johanna de Windt of Halley Aviation, Ben van der Klift, CEO PJIAE N.V., Mark Breen , CFO Arajjet, Nacim Yala, Spokesperson Arajjet, Honorable Acting Minister of TEATT, Omar Ottley, Jasper Dore and Priscilla Halley of Halley Aviation.



CFO Arajjet, Nacim Yala, and Honorable Acting Minister of TEATT, Omar Ottley,

## AUGUST 2022

### **PJIAE N.V. AND WICSU/PSU REACH AGREEMENT ON APPLICATION OF COST-OF-LIVING ADJUSTMENT PERCENTAGES ON SALARIES**

On August 3rd , 2022, the Princess Juliana International Airport Operating Company (PJIAE N.V.) and Windward Island Civil Servants Union (WICSU/PSU) reached an agreement on the application of Cost-of-Living Adjustment (COLA) percentages on salaries for the period 2018-2020 and the settlement payments due, based on the applied adjustments.

PJIAE N.V. and WICSU/PSU concluded a long and at times contentious negotiation process, with an agreement serving the interest of both



Princess Juliana International Airport Operating Company (PJIAE N.V.) and Windward Island Civil Servants Union (WICSU/PSU) signing ceremony.

the workers represented by WICSU/PSU and the organization. This lengthy process involved hard and dedicated work of those who are deemed instrumental to this posi-

tive conclusion. The PJIAE N.V. Management and support team, in collaboration with the WICSU/PSU team worked tirelessly for several months.

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WOMEN IN AVIATION



(R) Organizer Hon. Member of Parliament, Ludmilla de Weever with a student of the Dr. Martin Luther King Jr. school (Photo by Alvin Prescod Photography)

A total of eleven (11) stations, were on exhibit for the girls, such as the "talk like a pilot" (introducing the phonetic alphabet), marshaling aircraft, learning about air traffic controllers and aerodynamics. At hand was also the female Corporate Aviation Pilot, Kristina Tervo, who demonstrated how to read a sectional chart.

As a part of the exhibition was hosted at the Airport's HeliRiviera hangar, as an added treat, the students witnessed the arrival of a pair of U.S. Marine Corps MV-22 Ospreys loading troops on a training mission.

## THE FIRST GIRLS IN AVIATION ON ST. MAARTEN

Female students of the Dr. Martin Luther King Jr. primary school attended the first "Girls in Aviation Day" event on St. Maarten at the Edeis Grand Case Airport on Friday June 17, 2022. The Women in Aviation International (WAI)-sponsored event was also coordinated by the Honorable Member of Parliament, Ludmilla De Weever. The event had been under discussion since last year's aviation conference, "Caribavia", when several conference attendees, including WAI Director of Communications, Kelly Murphy, met with the Member of Parliament when she held the role as the Minister of Tourism, Economic Affairs, Transportation and Telecommunication.



(L- R) Air Traffic Controller, Sophia Rismay, Senior Business Development Officer, Jovanka De Randamie, Corporate Communications Specialist, Audrey St. Luce-Jack, and Air Traffic Controller, Cassidy Walker. Local Women in Aviation of SXM Airport.



(L to R) - Cultural performers, Captain Marcelo Gallino and crew, PJIAE CEO, Brian Mingo, President of the Tourist Office and Territorial Councillor, Valerie Damaseau, Minister of VSA, Omar Ottley, Copa crew, Management of Halley Aviation Services, Ariana and Priscilla Halley and St. Maarten Tourist Bureau Representative, Gianira Arrindell

## RETURN OF COPA AIRLINES: BI-WEEKLY FLIGHTS BETWEEN PANAMA CITY AND ST. MAARTEN

It was a festive atmosphere at the Princess Juliana International Airport on Wednesday, when a delegation representing both the Dutch – and French Tourism Offices, dignitaries, as well as representatives of the Airport, were on hand to welcome the return of Copa Airlines.

The airline resumed flights between St. Maarten (SXM) and Panama City (PTY), nearly two years after the airline suspended its service, because of the COVID-19 pandemic.

Copa Airlines is currently the only carrier offering non-stop services from St Maarten to Central America and will operate twice a week, with flights on Wednesday and Friday,

using a Boeing 737 with a seat capacity for 160.

CEO Brian Mingo of Princess Juliana International Airport: “Today I’m very happy and honored to welcome Copa Airlines again to our airport and the island of St Maarten. Copa plays a vital role via its Central American hub and is increasingly important for our hub network in the Caribbean. It was also a pleasure to welcome the Director Chief Pilot of Copa Airlines, Captain Marcelo Gallino, as he flew on the first flight to St. Maarten in 2010”.

Karen Sanne, Regional Sales Manager for Copa Airlines, stated, “Copa Airlines is excited to start operations once again in St.

Maarten and continue supporting the development of the region through the connectivity offered by the Hub of the America’s in Panama, connecting the Caribbean with the rest of the continent”.

“With new gateways opening, this gives an opportunity for destination St. Maarten to be able to target new areas in Panama as well as other surrounding regions in Central – and South America. This is definitely a positive development for the island of St Maarten” said May-ling Chun, Director of the St. Maarten Tourism Bureau.



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L to R: PJIAE N.V. CFO, Ben van der Klift, PJIAE N.V. CEO, Brian Mingo, Hon. Minister of VROMI, Egbert Jurendy Doran, Hon. Prime Minister, Silveria Jacobs, Hon. Minister of Finance, Ardwell Irion, Hon. Minister of VSA, Omar Ottley, RBC Bank N.V., Cheryl Pantophlet and AIB Bank N.V. CEO, Frensdel Giel.

## PRINCESS JULIANA INTERNATIONAL AIRPORT CELEBRATES SUCCESSFUL DEBT REFINANCING TRANSACTION

Mimosa Sky lounge, St. Maarten (May 25, 2022) Today, Princess Juliana International Airport (PJIAE) celebrated the completion of the successful refinancing of its 2012 loan, with a new and more favorable loan in the amount of USD 90 million. It is an important milestone for the airport and in line with PJIAE's strategy to rebuild the airport for the future of St. Maarten. A celebratory reception was held at the Mimosa Sky lounge on Rhine Road, whereby many stakeholders of the airport were in attendance.

Ben van der Klift, Chief Financial Officer of PJIAE N.V.: 'This is an important step forward and another vote of confidence in PJIAE N.V. and it also underscores our transformation into an airport with strong ambitions for the future. With the announcement of this new loan facility combined with a recovering market performance through Q1 of 2022, we see progress. PJIAE has positioned itself positively in the market, while enhancing its financial abilities. This will allow us to execute our current rebuilding project and build on new facilities such as a new fuel farm, catering service and

much more, in the near future.

We must remember we are not out of the woods yet. Hurricane Irma and COVID-19 has had a deep impact on the performance and results of our airport in the last five years and we are still on the road of recovery in the coming years'.

Silveria Jacobs, Honorable Prime Minister of St Maarten: 'I'm happy to see all the developments at the airport. PJIAE plays an important role in the development of St. Maarten and our economy. By building, extending, and improving the facilities on the airport we will be able to welcome more passengers in the years to come'.

With large loans it is common to use multiple banks, financial institutions, or lenders, these are brought together by an arranger who organizes the loan package. PJIAE N.V. was able to find such a loan package within the former Netherlands Antilles and is extremely excited to report that most of the funds (46%) came from St. Maarten institutions, 44% from Curacao based institutions and 10% from Aruba based institutions. An official signing was done on

April 4, 2022, whereby AIB Bank N.V. was the arranger of the loan and the RBC Trust (Trinidad and Tobago) Limited, served as the Facility and Security Agent.

The refinancing of the loan facility would not have been accomplished without the honorable Prime Minister, Ms. Silveria Jacobs, Minister of Finance, Mr. Ardwell Irion and the Minister of Tourism, Economic Affairs, Transport and Telecommunication (TEATT), Mr. Roger Lawrence of the Government of St. Maarten. The Management Board of PJIAE N.V. extends gratitude for their relentless support during the entire refinancing process.

The refinancing of the loan facility would not have been accomplished without the honorable Prime Minister, Ms. Silveria Jacobs, Minister of Finance, Mr. Ardwell Irion and the Minister of Tourism, Economic Affairs, Transport and Telecommunication (TEATT), Mr. Roger Lawrence of the Government of St. Maarten. The Management Board of PJIAE N.V. extends gratitude for their relentless support during the entire refinancing process.

APRIL 2022



## EASTER REWIND: PASSENGERS GOT A VISIT FROM THE EASTER BUNNY GOODIES WERE DISTRIBUTED TO THE KIDDIES & ADULTS POSING AS KIDS



MARCH 2022



Airport staff and stakeholders at the close of the first Runway Run event.

## PRINCESS JULIANA INTERNATIONAL AIRPORT KICKS OFF FIRST RUNWAY RUN

Princess Juliana International Airport (PJIAE) kicked off its first-ever 2,3K Runway Run on Sunday March 27, 2022. Over 114 runners and walkers registered for the first of its kind run on the airport. The Runway Run is part of the PJIAE internal health program which supports employees to work on a healthy lifestyle. All runners and walkers are employees and stakeholders from the airport. Similar Runway Run events are organized at JFK airport in New York and

Miami international airport.

CEO Brian Mingo gave the starting sign for the inaugural race and stated: "I'm very proud today to see that more than 114 employees and stakeholders of PJIAE are taking part in this unique event on St. Maarten.

It is fantastic to see that so many employees are working on a healthy lifestyle already and I hope this run will also stimulate others to

start a healthy lifestyle."

This was the first running event but I'm sure it won't be the last of its kind. I'm already looking forward to the next event'.

The run started at 5AM in the morning which is outside operation hours of the airport. After the finish all participants received a healthy breakfast courtesy of PJIAE.



(L to R) - Project Manager of Ballast Nedam International Projects B.V., Mr. Baris Haboglu, Hon. Minister of TEATT, Mr. Roger Lawrence, Hon. State Secretary, Ms. Alexander van Huffelen, PJIAE CEO, Mr. Brian Mingo, PJIAE CFO, Mr. Ben Van der Klift

## PRINCESS JULIANA INTERNATIONAL AIRPORT WELCOMES STATE SECRETARY OF THE KINGDOM OF THE NETHERLANDS ALEXANDRA VAN HUFFELEN

Princess Juliana International Airport welcomed the newly appointed State Secretary of the Netherlands Alexandra van Huffelen to the airport as part of her introductory visit to the Caribbean part of the Kingdom of the Netherlands. Princess Juliana International Airport's CEO Brian Mingo and Baris Haboglu Project leader from Ballast Nedam International Projects showed the State Secretary around the reconstruction site of the new terminal. Van Huffelen saw the impressive works on the reconstruction of the airport terminal as well as the impact that this will have on the future economy of the island and its residents. The reconstruction of the airport terminal is of vital importance for the whole economy on the island.

Brian Mingo, CEO Princess Juliana Airport: "I'm delighted that we can show the State Secretary the progress that has been made by the team. The good cooperation with and support from The Kingdom of the Netherlands, the Ministry of Home Affairs and Kingdom Relations, the Gov-

ernment of St.Maarten, the NRPB, and other stakeholders is and has been of inestimable value to the project'.

Alexandra van Huffelen, State Secretary of the Netherlands: 'It took some time but I can now say that I'm impressed by the progress that has been made since the devastating hurricane Irma in 2017. The rebuilding of the airport terminal is a huge milestone for Sint Maarten and I'm happy to see now with my own eyes that the reconstruction of the airport is taking place and that the project team is making huge progress towards the opening of the new terminal hall in August of 2023'.

The Minister of Tourism, Economic

Affairs, Transportation and Telecommunications (TEATT), Roger Lawrence stated " I am pleased to note from the PJIA's reconstruction team that the former departure hall is expected to be fully completed and operational by December of 2022. That is a significant step as the full completion of PJIA is planned for Q3 of 2023. Milestones such as these are essential in terms of accountability, as well as assisting in overall capacity discussions with stakeholders to give clear timelines as it relates to the reconstruction process and ensure these timelines are upheld. I would like to thank the airport staff for remaining steadfast during these suboptimal times as we look ahead to PJIA's restoration."



File photo of the removal of the Passenger Board Bridges at PJIA in 2020.

## BIDS RECEIVED FOR PASSENGER BOARD BRIDGES FOR THE SINT MAARTEN AIRPORT TERMINAL RECONSTRUCTION PROJECT

Princess Juliana International Airport Operating Company (PJIAE N.V.) completed another critical milestone for the supply of Passenger Boarding Bridges, a major item for the Sint Maarten Airport Terminal Reconstruction Project. As standard protocol, a bid opening committee convened at the Project Management Unit site office at the Airport to procedurally open the electronic bids on January 25, 2022, at 3:00 pm.

There is considerable interest from specialized companies, resulting in the submission of three (3) bids ranging from US\$ 2.8 M to US\$ 4.4 M.

The announced bidders included:  
 -JV Shenzhen CIMC-Tianda Airport Support Ltd. & CIMC-TIANDA Netherlands Cooperatief U.A. (out of China)  
 -SMAAK JV (Sint Maarten ADELTE Anton Konstruktie) a Joint Venture between ADELTE Airport Technologies S.L.U. and Anton Air Support B.V. (out of Spain/The Netherlands)  
 -TK Airport Solutions S.A. (out of Spain)

The process is being followed according to the World Bank's procurement regulations. In this

instance, bidders were required to submit their bids via email to the PJIAE's Project Management Unit in an encrypted PDF file on or before the bid closing deadline of 2:00 pm on January 25, 2022. Meanwhile, the passwords to unlock the encrypted bids were electronically submitted separately to Baker Tilly, as the independent Auditor. Baker Tilly was contracted to further ensure the integrity and compliance within the guidelines of the electronic bidding process.

The Sint Maarten Airport Terminal Reconstruction Project consists of eight (8) major packages which include a mix of one (1) Works Package and seven (7) Equipment Packages. These are all planned out for separate bidding. The first and largest is the Main Works Package which has since commenced back in October 2021. This was followed by the Equipment Package bid for the supply of the Baggage Handling System (opened on January 11, 2022), and now this Equipment Package bid for the supply of Passenger Boarding Bridges.

In 2017, the bridges were damaged during Hurricane Irma and had to be demolished. These will be replaced with four (4) new

Passenger Boarding Bridges, which will enhance the passenger's boarding process and overall passenger experience. The new situation will also include an upgrade with added escalators at each gate, elevators, and stairs, for smooth boarding and improved operational flow. Based on the project's timeline, the contract will be awarded in March 2022, while the completion of the project remains for 2023.

Following the devastating hurricane season on Sint Maarten in 2017, the PJIAE later begun with the reconstruction project. Funding for the reconstruction was attained by the European Investment Bank (EIB) and World bank via lending agreements from the Government of Sint Maarten to the PJIAE N.V. Meanwhile, the handling and disbursement of the loans are administered by the National Recovery Program Bureau (NRPB) on behalf of the Government.

For detailed information regarding the Sint Maarten Airport Terminal Reconstruction Project, online users may visit the SXM Airport's website to access the "construction" tab at [www.sxmairport.com](http://www.sxmairport.com)